Discovery Process

01
Overall Brand Review Call with David Deutsch, Franchise Development Manager

You will explore with Dave Deutsch, our Franchise Development Manager, the Club SciKidz Brand as well as your background, personal and professional goals as a small business owner, and your timeline.

02
Financial Model Call with David Deutsch

Our financial model is presented where you will learn about the essential components of our business. You will receive and sign the FDD receipt and complete the Request for Consideration form.

03
Virtual Business Deep Dive with Bob Hagan, CEO

This 3-hour Discovery Day session takes a closer look at the FDD and all the Club SciKidz supporting platforms such as our Intranet, Hiring and Learning Management Systems. We will also answer any questions you may have.

04
Validation Calls with Franchisees

We will send you a list of our franchisees to contact. We will also have discussions about territory analysis and how you will fund your business.

05
Post Validation Call and Q&A with Bob Hagan

There are usually questions after the validation calls. We are here to help with that and any other questions you have about our model or FDD.

06
Sign Franchise Agreement

Welcome to Club SciKidz! Your journey now begins to provide the best STEAM curriculum in the country, to your territory. You are ready to begin your onboarding process.

07
Start Training and Operations

This is a combination of virtual and in-person training supported by our Learning Management System, Operations Manual, Intranet, and Help Desk.